



**Raising the
Standards of Stair
Climbing Solutions**







WELCOME

The Stair Climbing Company is committed to helping you find the right stair climber for your needs.

Our stair climbers can be used to carry people up and down stairs and are the ideal solution where there is no alternative. The Stair Climbing Company offers a core range of specialist models to accommodate all stairs and customers needs in a safe and comfortable manner.

The Stair Climbing Company is the UK exclusive reseller for KSP Italia who have manufactured and supplied stair climbers across the globe for over 25 years. Their reputation for innovative design and technology delivers excellent quality and continuous improvement, ensuring the highest level of safety for both the passenger and the user.



RAISING THE STANDARDS OF STAIR CLIMBING SOLUTIONS

OUR STAIR CLIMBERS

WHAT IS A STAIR CLIMBER?

A stair climber is a battery-powered, fully mobile piece of equipment that ascends and descends staircases either by seat or as a wheelchair carrier.

The Stair Climbing Company offers a great range of compact, easy to use powered stair climbers that are ideal for both home and commercial use.

All our stair climbers can be separated into two pieces for safe storage and easy transportation and can be easily charged.

What's more, all of our stair climbers come with a two year manufacturer's warranty.



SKY LINE RANGE

The Sky Line range are tracked stair climbers that carry wheelchairs on stairs. This model is suitable for larger landings and straight stairs with 90 degree landing turns.

Features include motorised castors for a 360 degree effortless turn on landings and hydraulic tiller for an automatic recline. These features are exclusive and unique to the Stair Climbing Company and not available with any other stair climber.



SKY CLIMBER RANGE

The Sky Climber range is compact by design and offers seating with the option to transform the stair climber into a wheelchair carrier. The Sky Climber is the most versatile stair climber and is suited to winding stairs, fan stairs and narrow staircases with small landings in home environments.

We can visit your home or venue to carry out a full assessment to provide the most suitable stair climber to meet your requirements. Contact us for more information or to book your visit.

OUR CUSTOMERS

It's often difficult to visualise exactly how a stair climber could transform your environment until you see these incredible innovations in action. This is why we offer free demonstrations to all customers who are thinking about hiring or purchasing a stair climber.

For example, those who require versatile climbing solutions at home may decide to purchase or lease a stair climber that can be folded down and packed away neatly, instead of installing a permanent lift or stairlift. Commercial venues, such as hotels and restaurants, may not wish to spoil the aesthetics of their environment with a fixed option. Our customers often want to have an alternative to hand in case of lift failure.

Besides the physical benefits, our customers tell us that their stair climbers bring them freedom, independence, fair access and priceless peace of mind.

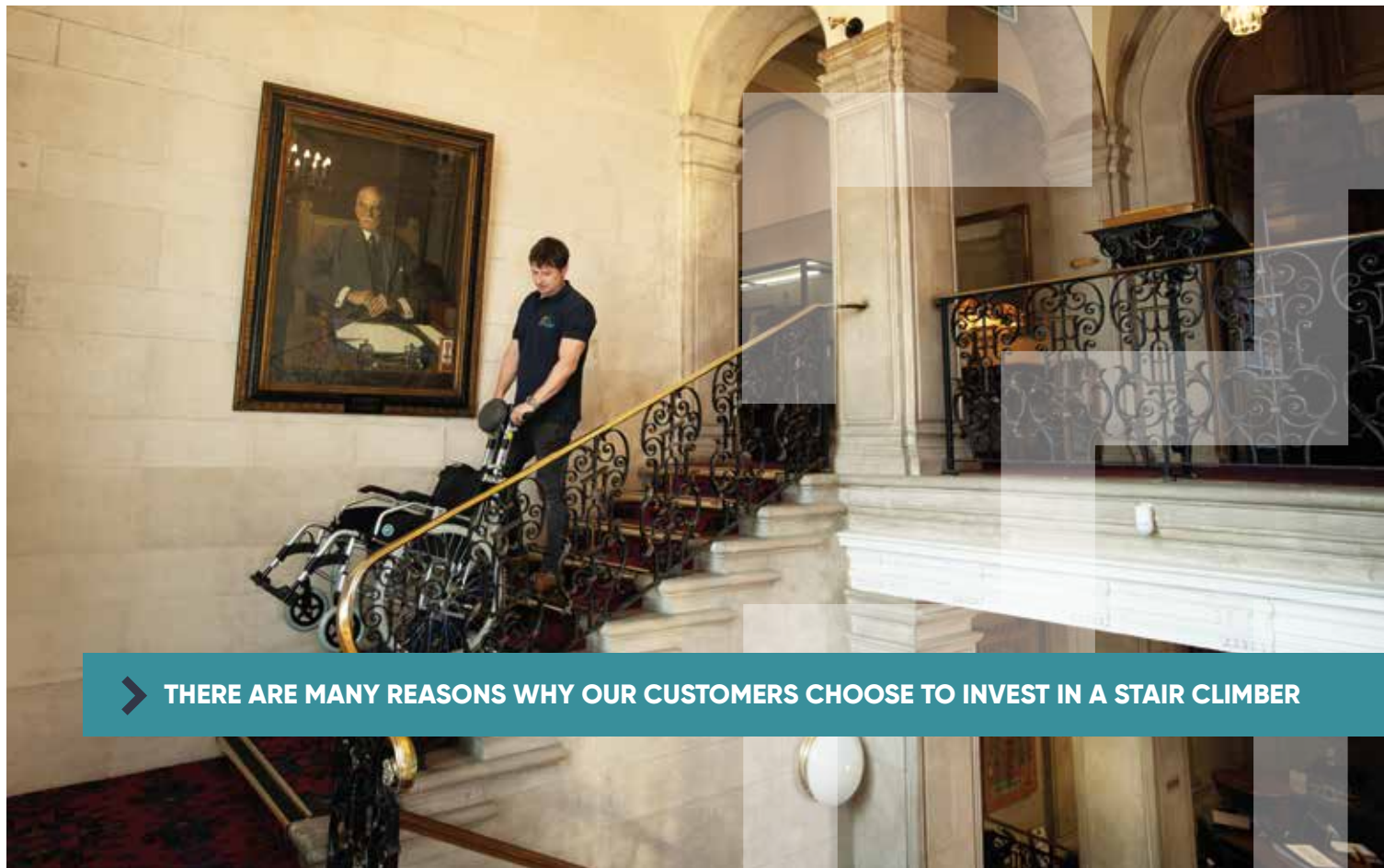
Once we have an understanding of your requirements, we will gather information about the stairs, landings and any other relevant information about the persons who will be using and operating the stair climber.

If you would like to hire a stair climber from us, we will visit you and train you how to use your new stair climber. If you would prefer to buy a new stair climber, this visit will give you the chance to trial the stair climber and decide if it's going to work for you, your visitors and/or your staff.

We have a variety of hire options to suit all circumstances, from weekend hires to long term lease hires and purchase options.

" Thank you for your incredible support this year, firstly at our site in Cheltenham and then at The Open, Ricoh Woman's and British Masters. Your product has enabled Arena to offer an alternative to the installation of a lift which has been well received by our clients. The helpful nature of your staff and reliable service embraces the Arena delivery ethos, it is a pleasure working with you."

Stuart Wood,
Project Manager,
Arena Group



THERE ARE MANY REASONS WHY OUR CUSTOMERS CHOOSE TO INVEST IN A STAIR CLIMBER

" I purchased a skyline eco from The Stair Climbing Company for my mother who was wheelchair-bound following a stroke and couldn't get down the steps from her flat to the street. She now gets out every day thanks to this brilliant machine. The Stair Climbing Company provided excellent training; I cannot recommend them highly enough."

Stephen Raphael





STAIR CLIMBERS AT HOME

There are many reasons why our customers choose to hire or purchase stair climbers for their home.

Perhaps moving home isn't an option, but you need to adapt the property to suit your changing needs. Maybe you're searching for a temporary mobility solution to support your rehabilitation or a loved one, or you have visitors who have mobility difficulties.

The Stair Climbing Company can offer long term hires or the option to purchase a home stair climber for regular use.

We will visit your home and work with family and carers to find the stair climber that's best for you.

Our stair climbers can accommodate winding stairs, fanned stairs and compact landings. They can be easily stored in two separate parts, easily charged and transported to be used at other locations.

STAIR CLIMBERS AND HEALTHCARE PROFESSIONALS

The Stair Climbing Company works closely with occupational therapists to find mobility solutions for families in their own homes.

Working with both adults and children, we will conduct a visit jointly to provide a thorough assessment and recommend a stair climber that will dramatically improve the family's standard of living.

To help promote the benefits of our stair climbers, we regularly deliver CPD sessions for free with lunch included at team meetings. The reception is always pleasant and engaging, and feedback tells us that health care professionals are fascinated by how much our products can help families. We send every health care professionals a certificate that can then be stored within their CPD portfolio. Get in touch for a free client visit or to arrange a team CPD session today.





**" Great product –
can be used with or
without a wheelchair.
Will mean loads of people
will no longer need
re-housing because
of this. Thank you!"**

Sundee,
Hounslow OT

➤ THE STAIR CLIMBING COMPANY WORKS CLOSELY WITH OCCUPATIONAL THERAPISTS

" Care UK have worked with The Stair Climbing Company for several years and I have found their service to be incredibly professional throughout. I would highly recommend them to all care groups."

Kevin Orme,
Head of Facilities
Management, Care UK



> WE PROVIDE CERTIFICATED TRAINING ON THE SAFE OPERATION OF OUR STAIR CLIMBERS



STAIR CLIMBERS AND CARE PROVIDERS

The Stair Climbing Company works with care groups and independent care homes to provide a solution for residents where access is required to rooms on higher levels and in older buildings with single lifts.

We provide a rapid response service to care providers who need immediate assistance. Care groups and lift contractors work with us to deliver an integrated service as a temporary solution, emergency service or alongside existing maintenance.

We can arrange a site assessment, during which we will take measurements onsite and discuss the range of options available. This will be followed by a proposal of activity to complement existing plans, along with a thorough risk assessment. We understand the importance of upholding a high level of care to residents and ensuring the safety of carers, so our job is to deliver a seamless service whilst minimising any impact on the daily running of the care home.

We have service plans to meet the needs of independent homes and care groups of all sizes and budgets. We work with maintenance teams, estates teams, centre managers and carers to provide certificated train the trainer training on the safe operation of our stair climbers for the duration of the hire or on a purchase.

STAIR CLIMBERS AND FACILITIES MANAGEMENT

The Stair Climbing Company work with a number of facilities management companies and lift contractors to complement existing services. We also work closely with health and safety and compliance teams to deliver a solution to the end client.

We work with many housing associations and facility managers to provide solutions for access into a building and access to other levels including basements.

Site assessments are at no cost and quotes are available for hire or purchase. Often we are a solution to part of planned maintenance works and become an integral, seamless service for the success of a project.

Part of the provision of stair climbers often can be for evacuation purposes. The Stair Climbing Company work with a number of schools, colleges and universities to provide a safe evacuation solution in the event of an emergency and or as every day use.

➤ **PART OF THE PROVISION OF STAIR CLIMBERS OFTEN CAN BE FOR EVACUATION PURPOSES**



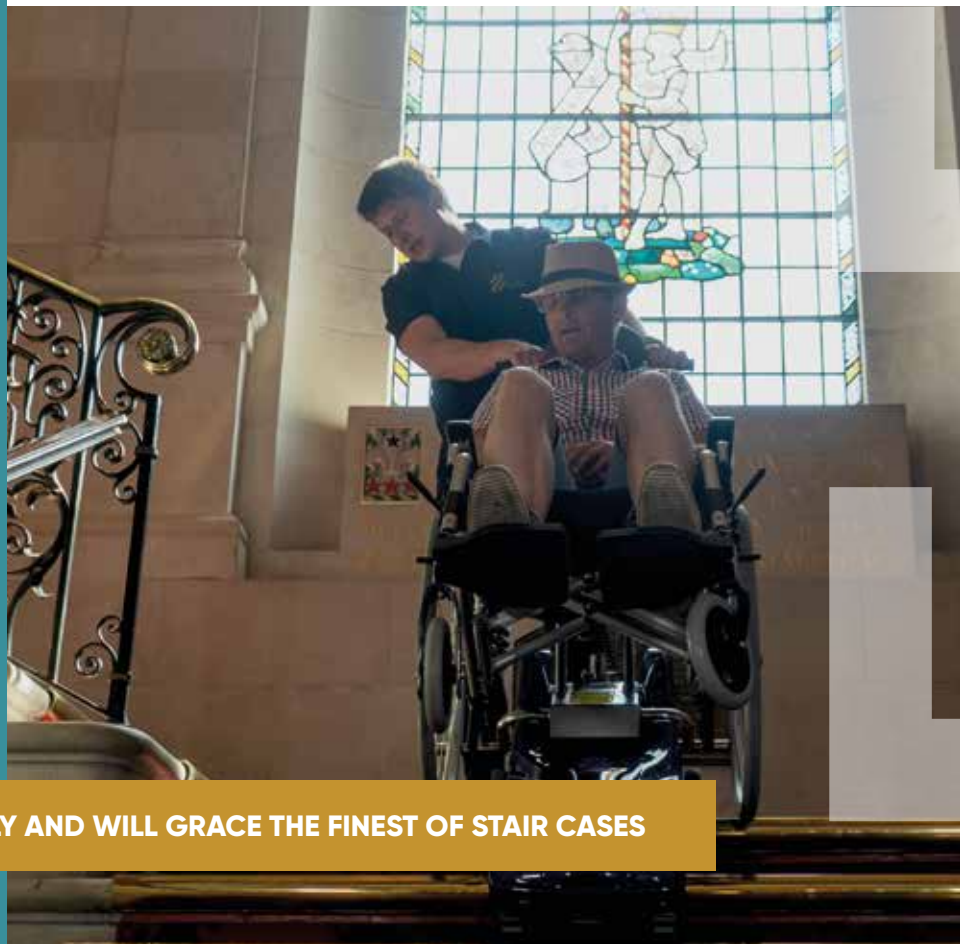


" We own a building on the City of London fringe with a training company as tenant of the lower ground floor. They train a broad range of individuals, including people with mobility restrictions. There are lifts available for access during normal working conditions, but our issue was how to evacuate wheelchair users upstairs in an emergency and the lifts close down. The answer was a powered stair-climber. The Stair Climbing Company responded swiftly to our enquiry and arranged a demonstration at short notice. Their recommended Sky Line unit fitted the bill perfectly."

Andrew Thomson,
The Freshwater Group of Companies

" The stair climber is a flexible way to transfer our guests with accessible needs in different areas of the hotel. Being a 150 year old grade 2 listed building we have steps that cause issue with guests who have mobility problems. The stair climber has taken this away."

Iain Lindsay,
The General Manager,
Mercure Hotel, Brighton



> THE SKY LINE GLIDES EFFORTLESSLY AND WILL GRACE THE FINEST OF STAIR CASES



STAIR CLIMBERS FOR HOSPITALITY AND LEISURE

The Stair Climbing Company has worked with many heritage sites and listed buildings – from museums to theatres, castles to boutique hotels – to provide stair climbing solutions where no adaptations can be made to the building. This has enabled visitors and guests to access stately rooms in historic buildings, and venture to functions in hotels that would otherwise have restricted disabled access.

The Stair Climbing Company is proud to have supported some incredible buildings such as town halls, parliament buildings and some of the grandest venues. We pride ourselves on our reputation, which has provided us with opportunities to work with prestigious brands and recognised national historic buildings.

Our stair climbers can be integrated seamlessly into the available space. Not only are they functional, they offer sleek, discreet designs that are aesthetically pleasing even in the most grandiose environments.

Our stair climbers can be used for temporary structures, such as tiered stands, and can be hired directly from us for this purpose. They're also ideal for providing access to greater heights for disabled guests at world class sporting events.

Our clients' interest extends from onshore hospitality to offshore cruise liner vessels. We have supplied stair climbers for gangway access on board all ten of the Carnival UK cruise liners.

AFTERCARE

TRAINING

Training is an essential part of your hire or purchase. Our training managers each boast between 5 and 15 years' training management experience and are KSP Italia product-specific trained experts. They certainly know their stair climbers!

We can offer training to individuals, groups or arrange Train the Trainer packages for organisations. All packages are designed with your needs in mind. As part of our aftercare service, we also offer an online refresher training video for regular review.

SERVICING AND LOLER TESTING AND WARRANTY

The engagement and support we offer is part of a seamless service that's designed to extend well beyond your purchase or hire. We're here to help you care for your stair climber by offering the greatest protection throughout the life of the product.

We offer servicing and LOLER tests bi-annually or annually as required. Our expert KSP Italia trained engineers will deliver the service on your stair climber in order to validate your warranty, which lasts for two years. You also have the option to extend the warranty as part of your service plan.

SERVICE AND MAINTENANCE PLANS

At any point you may wish to consider purchasing a 3 or 5 year service and maintenance plan to ensure your stair climber is performing at its best. Upon request, we can also provide you with the capability to service your own stair climbers as part of a separate training option.



CONTACT US

Contact us to book your free assessment.

Call us or email your requirements with step and landing dimensions and accompanying photos and we'll offer the best advice, our recommendation and a tailored quote.

CALL
01245 905 855

EMAIL
info@thestairclimbingcompany.com



The Stair Climbing Company Limited – Registered in England 088299959

+44 (0) 1245 905 855 | info@thestairclimbingcompany.com | thestairclimbingcompany.com

Raising the standards of stair climbing solutions